

# TOP INSURANCE BROKERAGES

As seen in *Philadelphia Business Journal*, May 7th, 2021

Ranked by Number of Local Employees

2021 Rank	Name/URL	Address	Local Employees	Number of local licensed insurance brokers	Top Local Executive
1	<b>Willis Towers Watson</b> www.willistowerswatson.com	1735 Market St. Philadelphia, PA 19103	1,100	110	Brad Messinger
2	<b>Aon</b> aon.com	1650 Market St. #1000 Philadelphia, PA 19103	1,000	400	David Bennink Marc Armstrong Bob Farkas Jack Reick Joe McGinty
3	<b>Marsh &amp; McLennan Agency LLC (formerly Trion Group)</b> trion.com	2300 Renaissance Blvd. King of Prussia, PA 19406	422	229	Andrew Neary
4	<b>Conner Strong &amp; Buckelew</b> connerstrong.com	2 Cooper St. 18th Fl. Camden, NJ 08102	373	56	Joseph Buckelew Michael Tiagwad George E. Norcross III
5	<b>CBIZ Benefits &amp; Insurance Services Inc.</b> cbiz.com	401 Plymouth Rd. #200 Plymouth Meeting, PA 19462	371	66	Robin Widdis
6	<b>Gallagher</b> ajg.com	3 Radnor Corporate Center #100 Radnor, PA 19087	209	55	Tamra Walton Dan Tropp
7	<b>Graham Company</b> grahamco.com	1 Penn Sq. West Philadelphia, PA 19102	175	50	William Graham IV Kenneth Ewell Michael Mitchell
8	<b>Mercer</b> mercerc.com	1717 Arch St. 11th Fl. Philadelphia, PA 19103	170	60	Chris McCarthy
9	<b>OneDigital</b> onedigital.com	400 Berwyn Park #200 899 Cassatt Rd. Berwyn, PA 19312	140	42	Joseph Dowd Shawn Orenstein Matthew Mink
10	<b>Johnson Kendall &amp; Johnson (JKJ)</b> jkj.com	109 Pheasant Run Newtown, PA 18940	100	86	Bruce White
11	<b>Brown &amp; Brown of Pennsylvania LP</b> bbofpa.com	125 E. Elm St. #210 Conshohocken, PA 19428	85	30	Rob Heller
12	<b>HUB International Greater Philadelphia, a division of HUB International Northeast</b> hubinternational.com	980 Jolly Rd. 1st Fl. Blue Bell, PA 19422	81	61	Dennis O'Neill
13	<b>Lockton</b> lockton.com	1600 Market St. #3400 Philadelphia, PA 19103	78	57	Todd Bauer Martin Hershy
14	<b>Creative Benefits Inc.</b> creativebenefitsinc.com	3809 W. Chester Pike #190 Newtown Square, PA 19073	60	54	Ruth Graham Conaghan
14	<b>Odell Studner Group</b> odellstudner.com	200 N. Warner Rd. #450 King of Prussia, PA 19406	60	55	Steven Odell
16	<b>The Safegard Group Inc.</b> safegardgroup.com	100 Granite Dr. #205 Media, PA 19063	59	54	Robert Donato William Donato
17	<b>Lyons Companies</b> lyonsinsurance.com	501 Carr Rd. #301 Wilmington, DE 19809	52	39	Catharine Lyons
18	<b>Lamb Insurance Services</b> lambis.com	1100 E. Hector St. #470 Conshohocken, PA 19428	50	7	Josh Lamberg
19	<b>KMRD Partners Inc.</b> kmrpartners.com	2600 Kelly Rd. #120 Warrington, PA 18976	45	26	Kevin McPoyle
20	<b>Crumdale Partners LLC</b> crumdalepartners.com	555 E. Lancaster Ave. #640 Radnor, PA 19087	44	15	Matthew Naylor
21	<b>BMT Insurance Advisors, a subsidiary of Bryn Mawr Trust</b> bmt.com/insurance	1436 Lancaster Ave. Berwyn, PA 19312	34	30	Kim Trubiano
22	<b>BCA Insurance Group</b> bca-insurance.com	100 B Centre Blvd. Marlton, NJ 08053	24	20	Nicholas Cashan Lawrence Cohen Brett Balsley
23	<b>Health Insurance Solutions Inc.</b> gethisi.com	4402 Skippack Pike Bldg. A, #102 Skippack, PA 19474	14	7	Nanette Poserina
24	<b>Millennium Administrators Inc.</b> millennium-tpa.com	P.O. Box 419 Lederach, PA 19450	9	1	Sara Picard
25	<b>NorthWind LLC</b> northwindllc.com	3162 Phoenixville Pike Malvern, PA 19355	8	4	Douglas Thomas